

## AGENDA

8:30 AM—Check in/Breakfast  
 9:00 AM—Call to Order & Flag Salute Tina Gong, Turlock  
 Welcome to Atwater Mayor Mike Nelson, Atwater  
 Thought for the Day Harman Ratia, Mountain House  
 Start Your Engines DG Waqar Rizvi, Stockton

## FOUNDATION

**PDG Ellen Hancock, District Foundation Chair**

Spotlight Paul Harris Fellow Cameron Bregman, Lodi  
 Spotlight Major Donors Carol Kennedy, Madera  
 & PDG Gordon Kennedy, Madera Sunrise  
 Star Awards IPDG Chris Daly, Sonora Sunrise  
 Spotlight Bequest Society Chuck Wright, Stockton Sunrise  
 Featured Speaker April Molina, Madera Sunrise  
 Racing toward Goals PDG Ellen Hancock, Tracy Sunrise  
 Polio Plus Society Steve Jacobs, Salida  
 Table Group Discussion

## BREAK

## READY, SET, GO FOR MEMBERSHIP

**Liz Hull, District Membership Chair**

What's Under The "Hood"? Liz Hull, Stockton  
 Spotlight Cameron Bregman, Lodi  
 An Invitation to the Raceway Liz Hull, Stockton  
 When Old Pros Bring the Rookies Along DGN Jay Hislop, Stockton  
 Spotlight Eddie Arias, Stockton  
 Race Day is Everyday! Liz Hull, Stockton  
 What Can You Take Home & Implement?  
 Wrap Up DG Waqar Rizvi

## District 5220

## Foundation/Membership Seminar



# Hot August Insights

AUGUST 26, 2023

Atwater Valley Community School  
 1800 Matthew Avenue  
 ATWATER

**District Governor, Waqar Rizvi**  
**District Trainer, Tina Gong**  
**Event Co-Chairs**  
**Foundation, Ellen Hancock PDG**  
**Membership, Liz Hull**

## FOUNDATION RESOURCES

PDG Ellen Hancock, District Foundation Chair  
 mehancock@rocketmail.com - 925-529-5094

Bequest Society	Mary Laughlin, Stockton Sunrise marylaughlin@att.net
Endowment	Position Open
Major Donor	PDG Ellen Hancock, Tracy Sunrise Rotary mehancock@rocketmail.com
Paul Harris Society	Susan Coston, Merced Rotary scoston@gmail.com
Polio Plus	PDG Joe Serra, Stockton Rotary joseph.serra@outlook.com. Steve Jacobs, Salida Rotary stevej1951@gmail.com
Zone Resources	www.zone2627.org

## MEMBERSHIP RESOURCES

Elizabeth Hull, District Membership Chair

Liz Hull	Join5220Rotary@outlook.com 209-649-4174
Cameron Bregman	Cameron@bregmanfinancial.com
Eddie Arias, Social Media	eddiearias@gemcorp.com
Jay Hislop, DGN	rotaryjay5220@icloud.com 209-406-6314
District and RI Resources	For Membership Materials: www.rotary5220.org/for-members/ training www.rotary.org/membership

# Membership

# Foundation

What's under your Rotary "Hood"?  
What can you implement? Write your choices down.

The Invitation Funnel  
What can you implement? Write your choices down.

Onboarding New Members  
What can you implement? Write your choices down.

Retaining Members  
What can you implement? Write your choices down.

#1. How am I an example of giving/supporting the PolioPlus and PHF/Annual Fund goals? How do I encourage club members to support these programs?  
Notes/ideas

#2. Discuss how to get program ideas/speakers for local club projects in areas like environment, economic development, water/sanitation and medical projects. See grants handout for ideas of District 5220 projects.  
Notes/ideas:

#3. Discuss your club's current Rotary Foundation plans/activities and how they align with District 5220's Foundation Plan and Rotary International goals. What changes need to be developed and implemented?  
Notes/Ideas:

